

FY 2018 Financial Summary



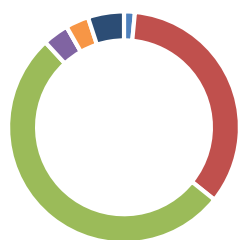
For the fiscal year ending on December 31, 2018 (in thousands) 2018

| | | | |
|------------------------------|--|--|------------------|
| Support & Revenue | | Corporations | 15,922 |
| | | Foundations & Grants | 348,842 |
| | | Individuals | 539,616 |
| | | In-kind Gifts | 37,600 |
| | | Interest Earned | 2,567 |
| | | Land Gifts | 33,000 |
| | | Program Services Revenue | 51,158 |
| | | Total Support & Revenue | 1,028,705 |
| Expenses | | Program Services | 254,156 |
| | | Management & General | 67,236 |
| | | Fundraising | 42,963 |
| | | Total Expenses | 364,355 |
| | | Net Result: Support & Revenue Over Expenses | 664,350 |

Asset, Liability & Net Asset Summary

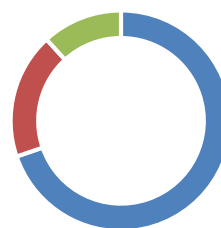
| | |
|---------------------|------------------|
| Current Assets | 1,032,277 |
| Fixed Assets | 16,155 |
| Other Assets | 157,482 |
| Total Assets | 1,205,914 |
| Current Liabilities | 9,385 |
| Net Assets | 1,196,529 |

Support & Revenue



- Corporations
- Foundations & Grants
- Individual Gifts
- In-Kind Gifts
- Interest Earned
- Land Gifts
- Program Services Revenue

Expenses



- Program Services
- Management & General
- Fundraising

Annual Statement & Financial Overview

FY2018 was a year of growth for the Northwest Arkansas Land Trust (NWALT), each in terms of programming, operations and support. Contributions increased and revenue streams diversified as the land trust launched a “Land for Life” Campaign and engaged in regional conservation initiatives to preserve open space.

Increasing the capacity of the organization to conserve more land and to better serve the community was a top priority for 2018. Four new positions were added to the NWALT staff team. With increasing public awareness and landowner interest, the land trust is poised to accommodate a growing number of conservation projects.

Individual donations and in-kind contributions to the land trust increased significantly in 2018, and support is expected to continue growing in 2019 as NWALT pursues the Land for Life Campaign.

Program service revenue remained steady in 2018, with funding provided for long-term land stewardship, restoration of wildlife habitat for species listed as “greatest need for conservation” by the Arkansas State Wildlife Action Plan, and services rendered by NWALT staff to conduct biological surveys and provide other technical services.

Substantial support also came from local foundations as well as the national Land Trust Alliance (LTA). NWALT was selected by the LTA to receive a grant and in-kind professional guidance in collaboration with the Open Space Institute to pursue conservation planning that prioritizes climate resilient landscapes, water quality and wildlife habitat.

NWALT remains committed to financial responsibility, long-term sustainability and program efficiency. More information can be obtained by calling 479-966-4666.

